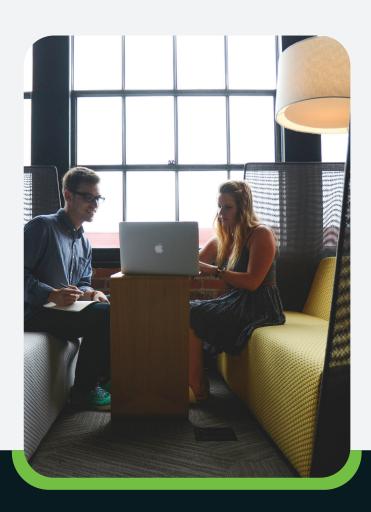# Case Study

Tribeca
TECHNOLOGY GROUP

Tribeca Colocation & Connectivity

Tribeca was formed in 2006 when founder Mark Instance had a vision of offering IT support that specialises in the demanding and ever-changing hedge fund market. His vision was to prove a unique and superior option to hiring IT staff for clients in the financial sector. The result has spawned an exceptional IT outsourcing service at an affordable price to help justify it – something **Custodian Data Centres** has played an integral part in growing.

Since Joining Custodian

- ✓ 2800% increase in rack space
- ✓ PoP connections into US & Canada
- ✓ Opened offices in New York and Hong Kong
- ✓ 8 years and counting in the data centre

Colocation Facts

- ✓ 100% uptime record
- ✓ Tier 4 resilience levels
- ✓ ISO 27001 certified
- ✓ Evaporative cooling system
- ✓ PUE of < 1.2 live onsite
- ✓ Carrier neutral

Custodian Backhaul

Backhauls (otherwise referred to as; point to points, pseudo wire, L2VPN, cross-connect, WAN extension, Ethernet extension, layer-2 service, transparent l2 service, amongst other names) from Custodian provide an uncontended synchronous connection between two sites with a layer 2 Ethernet interface presentation and fully transparent VLAN support.

Requirements

Backhauls (otherwise referred to as; point to points, pseudo wire, L2VPN, cross-connect, WAN extension, Ethernet extension, layer-2 service, transparent l2 service, amongst other names) from Custodian provide an uncontended synchronous connection between two sites with a layer 2 Ethernet interface presentation and fully transparent VLAN support.

Outcome

Tribeca now operates seven racks within the Custodian's Kent data centre, with at least one rack within each of the data floors. As they have grown, the relationship between Custodian and Tribeca has remained exceptional. Custodian was able to deliver from a technical standpoint, providing Tribeca's clients and prospective clients with tours of the data centre on numerous occasions. The solid platform provided by Custodian has enabled Tribeca to build a superb hosting platform for their clients. The move has since proved cost effective and given robust connectivity both within the UK and to data centres around the world, allowing Tribeca to build out their WAN infrastructure to include PoP connections to data centres in New York and Toronto.

CUSTODIAN
DATA CENTRES

Your data centre, your partner, your team.

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