Case Study

mtechsystems
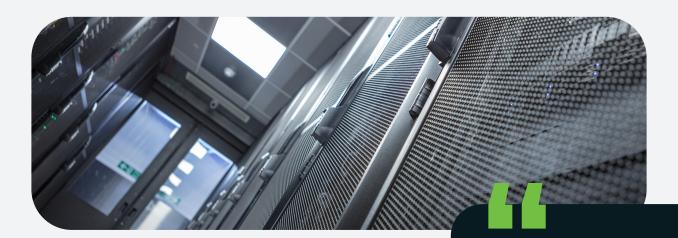
M-Tech Systems and Custodian
a relationship built on trusted support.

M-Tech are a managed service provider with a history spanning two decades. Based in Eastbourne, on the Sussex coast, their specialist team deliver an invaluable level of knowledge and expertise to every one of their enterprise and education clients across the UK. As firm believers in integrating intelligence and automation into all their systems, they provide a premium service at every level.

M-Tech's services cover legacy architecture, hyperconverged infrastructure, cloud computing, wide/local networking, cyber security, data management and so much more. They are also a full internet service provider, with a wholly owned core network and carrier integration platform, enabling them to meet all complex cloud and connectivity requirements.

Requirements

As a Managed Service Provider M-Tech required a secure and resilient Data Centre from which to run their suite of services. It was essential for them to maintain the highest levels of service to their clients and the reliable reputation they had successfully built.

The availability of these services was paramount too, so diverse connectivity was a must to ensure that their services remained "always on" and available to their end users. M-Tech required a Data Centre partner that had the capability and expertise to support their requirements for a diverse fully multihomed network.

M-Tech provide the highest levels of support with their technical solutions and are diligent to select a partner with similar core values. The highest level of technical expertise and support was a key requirement in a Data Centre partner along with 24/7 availability and site access.

"We were drawn to Custodian initially due to their location - they were perfectly situated for our geographical dispersion strategy, as well as being close to our HQ. Upon reviewing their network ecosystem, the decision to come onboard got even easier. The levels of diversity and failover on offer were exactly what we were seeking in our new Data Centre partner. 3 years in we know we made the right decision for our network."

The Solution: Colocation with Diverse Connectivity

M-Tech opted for a full rack with diverse power and connectivity. Custodian's data centre is manned 24/7/365 by inhouse security and support teams, providing M-Tech the availability and access they needed at any time, day or night.

The provision of dual diverse power feeds with 100% uptime and dual network connectivity provides the resilience needed to keep M-Tech's systems running 24/7 and ensure they maintain the exceptional services they provide to their clients.

Connectivity is key to the delivery of M-Tech's services. Custodian provided specialist network support and worked with M-Tech to build, design and deploy their resilient multi-homed network.

In addition, cloud connect services were also provisioned for M-Tech, providing them with direct connectivity into their choice of public cloud services.

The Custodian partnership also provides 24/7 expertise to support M-Tech's future growth.

Why Custodian was the perfect fit

✓ 24/7 Network Operations Centre and monitoring

✓ 24/7 Technical and network specialist support with remote hands

✓ 100% uptime record for power and dual connectivity

✓ UK based with room to expand

✓ ISO 27001 certified and 24/7 security

CUSTODIAN
DATA CENTRES

Your data centre, your partner, your team.

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